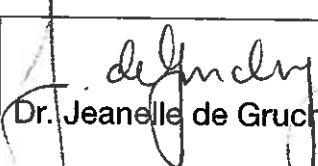




<b>Report for:</b>	Cabinet Procurement Committee	<b>Item number</b>	
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<b>Title:</b>	<b>Healthy Alliance – Primary and Secondary Community HIV Prevention Programme for Enfield and Haringey</b>
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<b>Report authorised by :</b>	 Dr. Jeanelle de Gruchy, Director of Public Health
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<b>Lead Officer:</b>	Joan Badcock - 020 8489 2952 Joan.badcock@haringey.gov.uk
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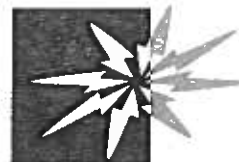
<b>Ward(s) affected:</b> All	<b>Report for Key/Non Key Decision:</b> Non Key Decision
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## 1. Issue under consideration

- 1.1 To waive the need to obtain quotations or tender these services due to their uniqueness, and to select Embrace UK Community Support Centre ("Embrace UK") as the preferred provider for the contract period of 2012 – 15, for the contract value set out in the exempt part of the report at Appendix 1.

## 2 Cabinet Member introduction

- 2.1 Over the past ten years there has been a steady increase in the prevalence of HIV in Enfield and Haringey. In 2009 Haringey across England's PCT's Haringey recorded the 9<sup>th</sup> highest prevalence of HIV in people of 15-59 years of age and within this, the higher prevalence rate was within the Black African community.
- 2.2 We propose to bring together the five primary and secondary community HIV prevention services currently being delivered by Embrace UK, (a



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voluntary sector organisation based in Haringey) into one comprehensive programme with one contract. All five programmes have been designed to meet the National and London policy requirements and local identified HIV prevention needs.

### 2.3 The five components of the programme are:

#### Primary Prevention

- **The Time2Know Project**
- **The Community HIV Test Awareness and Test Promotion Project**
- **The Safer Sex Project**

#### Secondary Prevention

- **The Community Support Service**
- **The Newly Diagnosed Pregnant Women's Service Programme**

The overall programme consists of:

Name of Project / Programme	Annual Contract Outcomes - These are revised and increased each year of the contract
Time2Know Project	<ul style="list-style-type: none"> <li>• number of one to one interventions of 1hr with African &amp; Caribbean people with 2 or more sexual partners to facilitate them to take an HIV test</li> <li>• agreed number of people discussing and developing safer sex skills</li> <li>• agreed number of trained volunteers delivering the Time2Know intervention</li> <li>• agreed number of trained volunteers supported</li> <li>• conduct monthly review meetings</li> <li>• provision of outreach support to 50 + community venues</li> <li>• maintain data base</li> <li>• compile reports</li> </ul>
Safer Sex Project	<ul style="list-style-type: none"> <li>• build a safer sex culture within the local community</li> <li>• provision of a number of 1x1 and small group interventions</li> <li>• agreed number of workshops delivered</li> <li>• follow up interviews with clients</li> <li>• review model &amp; revise specification annually</li> </ul>
HIV Testing Awareness project	<ul style="list-style-type: none"> <li>• provision of a series of information stalls at events</li> <li>• agreed number of one to one and small group activities delivered</li> <li>• agreed number of workshops provided</li> <li>• agreed number of follow up interviews with clients provided</li> <li>• agreed number of community venues engaged</li> <li>• provision of information on PEP to all venues</li> </ul>
Newly Diagnosed Pregnant Women's Project	<ul style="list-style-type: none"> <li>• agreed number of newly diagnosed pregnant women supported</li> <li>• agreed number of women accessing ante natal care supported</li> <li>• agreed number of women accessing post natal care supported</li> <li>• provision of peer mentoring services for all clients</li> <li>• provision of small support groups</li> </ul>



	<ul style="list-style-type: none"> <li>• ensure HIV+ pregnant women attend small focus groups</li> <li>• agreed number of referrals to other Embrace UK services</li> <li>• agreed number of referrals to other community services</li> <li>• agreed number of clients reporting increased awareness of benefits of practicing safer sex,</li> <li>• agreed number of women supported to disclose status to partner</li> <li>• agreed number of partners tested for HIV</li> <li>• agreed number of NDPW supported accessing the Whittington Hospital Trust</li> <li>• agreed number of clients seen in their home</li> <li>• provision of support to women who have miscarried</li> <li>• agreed number of one to one sessions a day at NMUHT</li> <li>• agreed number of sessions provided at NMUHT</li> <li>• support clients to access training /employment volunteering opportunities</li> </ul>
Community support Service	<ul style="list-style-type: none"> <li>• agreed number of clients supported</li> <li>• agreed number of one to one sessions provided a day</li> <li>• agreed number of sessions @NMUHT</li> <li>• agreed number of clients supported to disclose to partner</li> <li>• provision of support to negotiate safer sex with partner</li> <li>• agreed number of clients access training, employment and volunteering opportunities</li> <li>• agreed number of small support group sessions</li> <li>• agreed number of home visits</li> <li>• agreed number of clients referred for treatment compliance support</li> <li>• agreed number of applications to hardship funds</li> <li>• agreed number of clients accepted for mentoring support</li> <li>• agreed number of new clients accepted &amp; supported</li> <li>• agreed number of workshops</li> <li>• agreed number of clients trained as mentors</li> </ul>

## 2.4 Uniqueness of service delivery

- 2.4.1 The Healthy Alliance Partnership (comprising NHS Enfield, NHS Haringey and both Enfield and Haringey Council's) took the strategic decision to invest in Embrace UK to develop their HIV prevention project management skills and specialist HIV prevention services.
- 2.4.2 Embrace UK has successfully been re-commissioned since 1997 and is the only provider in the country to deliver these highly specialised, bespoke models of service delivery. No other community organisation works in partnership with local acute and community health services to provide their services.
- 2.4.3 Year on year performance of the organisation has been excellent. Embrace UK has consistently delivered on its key performance indicators (KPIs) for each of the five projects; often exceeding the KPIs within its service specification.



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2.5 Embrace UK successfully bridges the gap by providing essential projects and services. Stigma and prejudice prevents people from the targeted communities accessing mainstream or other community based services. Therefore, disinvestment from Embrace UK will effectively result in the loss of services to these vulnerable users and lead to a potential rise in HIV prevalence.

### **3. Recommendations**

3.1 It is recommended that the Cabinet Procurement Committee:

3.1.1 Approve a waiver of the requirements to tender as required under CSO 9.01 as allowed under CSO 10.01.1 on the grounds set out in CSO 10.01.2 a. and CSO 10.01.2 d.

3.1.2 Approve the award of the contract in accordance with CSO 9.07.1 d) to Embrace UK.

### **4. Other options considered**

4.1 In the last re-tendering exercise in 2008, 100 organisations tendered for the commission. Of this three reached interview stage and only one met the contract requirement. The successful organisation was Embrace UK.

4.2 The provider market was tested again when the Council participated in the assessment process of bids from community organisations both across London and nationally for Department of Health funding for HIV prevention for the period 2011/14 Market research showed that Embrace UK was the only organisation delivering this range of HIV prevention projects and services both across the Pan-London HIV Commissioning Network and nationally.

4.3 Additionally, the Healthy Alliance Partnership officers considered a full scale tendering exercise but decided against it in view of the non-existent provider market and the potential significant cost of tendering. Additionally, there are no financial resources available to support the development of the skills base required by any new organisation to be able to deliver the range and breadth of the services within these programmes.

4.4 In conclusion, no other realistic options are currently available/exist.

### **5. Background information**



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- 5.1 Haringey Council is the lead agency within the Enfield and Haringey Healthy Alliance Partnership comprising both Councils and local NHS. The Partnership's remit is to commission HIV primary and secondary prevention intervention services from a pooled budget.
- 5.2 Local targeted community based HIV primary prevention interventions (i.e. preventing people being infected) are of paramount importance in the prevention of the transmission of HIV. In 2008, the London Sexual Health Programme and the Health Protection Agency introduced the London HIV Indicator – to reduce late diagnoses to 15% by 2010-11.
- 5.3 Secondary HIV prevention (i.e. managing people who are HIV+ to ensure they don't infect others) promotes early HIV diagnosis to improve morbidity and mortality and ensures that newly diagnosed people with HIV can receive effective treatment, care, support to adhere to treatment regimes, counselling and support to reduce onward transmission.
- 5.4 Robust quarterly monitoring has evidenced that Embrace UK has consistently delivered on its key performance indicators (KPIs) for each of the five projects; often exceeding the target within the service specification. These monitoring arrangements will remain in place for the duration of this contract.

## **6. Value for Money**

- 6.1 It is estimated that it would cost an average of £5,485 a year to treat a person with HIV in the UK. This amounts to between £200,000 and £360,000 over their lifetime. However, the benefits of primary prevention, and for those who are HIV+, early access to treatment and care outweigh the high costs of treating HIV related illnesses, client specific social care and end of life care, which would be required more often without early treatment. It is therefore highly cost effective for Haringey to encourage and promote primary and secondary prevention.
- 6.2 Embrace UK provide added value in that the organisation levers in additional charitable funding from external agencies to complement the local HIV prevention services that it delivers within a quality assured framework. This additional funding provides a range of complementary services such as training, employment and health and well-being opportunities to its service users.

## **7. Comments of the Chief Financial Officer and financial Implications**

- 7.1 The Lead Officer has confirmed that funding for the period of the contract has been agreed with the NHS. There are no further comments to add.



## **8. Head of Legal Services and Legal Implications**

- 8.1 This report is seeking a waiver of the requirement under CSO 9.01 to tender for contracts above 100k in value, on the basis of the grounds set out in CSO 10.01.2 a) that the nature of the market for the services to be provided has been investigated and is such that a departure from the requirements of CSO's is justifiable, and CSO 10.01.2 d) that it is in the Council's overall interest.
- 8.2 The services under this contract are classified as 'residual services' under the Public Contracts Regulations 2006 so there is no requirement to tender the contract in the EU.
- 8.3 CSO's 10.01.1 a) (and 10.01.2 a) and 10.01.2 d)) empower Procurement Committee to grant a waiver of CSO's if satisfied, after considering a report by the appropriate officer, that the waiver is justified and is in the Council's overall interest .
- 8.4 As the value of the contract is over £250,000 it may only be awarded by the Procurement Committee.
- 8.5 Please see additional legal comments in the exempt part of the report.

## **9. Equalities and Community Cohesion Comments**

- 9.1 This report has confirmed that due to its uniqueness, Embrace UK is the only provider in the country able to deliver this specific HIV prevention project. There is therefore no equality case against the request for a waiver of the need to obtain quotations or tender the service and select Embrace UK as the preferred provider. The request has no cohesion implications for Haringey.

## **10. Head of Procurement Comments**

- 10.1 The recommendation is in line with the Procurement Code of Practice.
- 10.2 The recommendation represents value for money as a primary prevention programme outweighs the full costs of treatment for a person with HIV.
- 10.3 Contract monitoring will be carried out throughout the duration of the contract period

## **11. Policy Implications**



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- 11.1 *The Knowledge the Will and the Power*: a strategic planning framework to meet the sexual health and HIV prevention needs of African people in England 2007/12.
- 11.2 The programme supports the London HIV Prevention Performance Indicator 2010: To reduce the incidence of late diagnosis to 15% by 2010/11

## 12. Use of Appendices

- 12.1 Appendix 1 is exempt
- 12.2 Appendix 2 is attached and is exempt

## 13. Local Government (Access to Information) Act 1985

- 13.1 **NOT FOR PUBLICATION** by virtue of paragraph 3 of Part 1 of Schedule 12A of the Local Government Act 1972.

Appendix 1 and 2 are not for publication as they contain information classified as exempt under Schedule 12A of the Local Government Act 1972 in that it contains information relating to the financial or business affairs of any particular person (including the authority holding the information)